T&E COMMITTEE #1 October 21, 2021

Worksession

MEMORANDUM

October 19, 2021

TO: Transportation and Environment Committee

- FROM: Keith Levchenko, Senior Legislative Analyst
- SUBJECT: Worksession: FY23 Washington Suburban Sanitary Commission (WSSC Water) Spending Control Limits
- PURPOSE: To discuss and make recommendations regarding WSSC Water's FY23 Spending Control Limits

WSSC Water FY23 Spending Control Limits	FY23 Revised Base Case	Change from FY22 Budget
Rate Increase	9.0%	
New Debt	430,093,000	5.0%
Debt Service	328,423,000	6.3%
Total W/S Oper. Expenses	878,912,000	4.3%
	Quarterly Bill Ir	ncrease
Residential Customer Quarterly Impact*	\$\$\$	Percent
Impact at 165 gpd usage	\$21.66	9.0%

WSSC Water Staff Revised Base Case

*Assumes fixed fees also increase by 9.0%

Expected Attendees

WSSC Water

- Carla Reid, General Manager/CEO
- Joe Beach, Deputy General Manager for Administration
- James Price, Deputy General Manager for Operations
- Monica Johnson, Deputy General Manager for Strategy and Partnerships
- Patti Colihan, Chief Financial Officer
- Letitia Carolina-Powell, Budget Division Manager
- Julie Pohutsky, Budget Section Manager

- Fariha Babar, Incoming Budget Section Manager
- Brian Halloran, Capital Budget Section Manager

County Government

- Steve Shofar, Division Chief, Intergovernmental Affairs, Department of Environmental Protection
- Rafael Murphy, Fiscal & Policy Analyst, Office of Management and Budget

Background

WSSC Water's spending control limits process was established in April 1994 via resolution by both Montgomery and Prince George's County Councils. The goal of the spending control limits process is to reconcile both Councils' actions by November 1 of each year so that WSSC Water can build the approved limits into its Operating Budget Public Hearing Draft, which is released for public comment by January 15 each year. WSSC Water's Operating Budget request is formally transmitted to both counties by March 1. WSSC Water's FY23-28 Proposed CIP was transmitted to both Councils in late September.

The limits are based on a long-range financial plan which is intended to balance projected revenues and expenditures over time while keeping key financial metrics within WSSC Water's policy ranges.

The limits provide direction to WSSC Water as to what to request, <u>but do not create a ceiling (or a floor)</u> as to what the Councils may jointly approve later.¹

The Councils have agreed on these limits in most years. Even in years when there has not been agreement, the process has provided a rate increase range for WSSC Water to work within to build its budget.

Schedule

- Bi-County Working Group Meetings: September 8 and September 21, 2021
- Transmittal of WSSC Water's FY23-28 Capital Improvements Program: September 23, 2021
- Montgomery Council Public Hearing: September 28, 2021
- T&E Committee Discussion: October 21, 2021
- Goal for Both Councils' Action: By November 1, 2021 (per Council resolution)
- WSSC Water Operating Budget Public Hearing Draft: January 15, 2022
- WSSC Water Operating Budget Transmittal to both Counties: March 1, 2021.

County Executive Recommendation

On October 14, the County Executive transmitted a memorandum to the Council (see ©25-26) noting that he is in discussions with Prince George's County officials regarding a WSSC Water rate increase ceiling for FY23. He noted that he had proposed a 7.0 percent ceiling, but discussions continue, and he does not have a formal recommendation at this time.

Prince George's County Council Status

The Prince George's County Council was briefed by its staff on October 14. Prince George's Council staff recommended a 7.0% rate increase limit (and a corresponding reduction in the Water and Sewer operating expenses limit from the Revised Base Case). The Prince George's Council is expected to vote on the limits on October 26.

¹ State law defines the annual WSSC Proposed Budget as the "default" budget, should the Montgomery and Prince George's County Councils not agree on changes. Therefore, the limits are an important first step to define proposed budget parameters that are acceptable to both Councils.

Spending Control Limits History

The following chart presents the rate increase limits agreed upon by both Councils (unless otherwise noted) since FY96 and the actual rate increase later approved for each fiscal year.

	Spendi	ig control		Nates	
	Rate Increa	se		Rate Increa	se
Fiscal Year	Approved* Limit	Actual	Fiscal Year	Approved* Limit	Actual
FY96	3.0%	3.0%	FY10*	9.5%	9.0%
FY97	3.0%	3.0%	FY11*	9.9%	8.5%
FY98	3.0%	2.9%	FY12*	9.9%	8.5%
FY99	2.0%	0.0%	FY13	8.5%	7.5%
FY00	1.5%	0.0%	FY14*	8.0%	7.3%
FY01	0.0%	0.0%	FY15	6.0%	5.5%
FY02*	2.0%	0.0%	FY16**	2.1% (7.0%)	1% (6.0%)
FY03	0.0%	0.0%	FY17**	3.5% (7.0%)	3% (6.5%)
FY04	0.0%	0.0%	FY18	3.5%	3.5%
FY05	3.0%	3.0%	FY19*	5.0%	4.5%
FY06*	2.5%	2.5%	FY20	5.0%	5.0%
FY07	3.0%	3.0%	FY21	7.0%	6.0%
FY08	5.3%	6.5%	FY22	5.9%	5.9%
FY09*	9.7%	8.0%	FY23	TBD	TBD

 Table 1:

 Spending Control Limits & Actual Rates

*No agreement was reached in FYs 02,06,09,10,11,12, 14, and 19. Limits shown for those years reflect Montgomery County Council recommendations.

**Increases in fixed fees in FYs16-17 resulted in lower rate increases. The % shown in parenthesis present the equivalent customer impact in those years.

- **FY99 through FY04:** Although rate increases were assumed in the approved spending control limits for FY99 and FY00, the WSSC Water budget was approved in those years without rate increases. In fact, there were six straight years without rate increases (FY99-FY04). During this time, WSSC Water was implementing its Competitive Action Plan (CAP) effort, which resulted in a reduction of approximately 1/3 of its workforce.
- FY05 through FY07: Modest rate increases in the range of 2.5% and 3.0% were approved.
- **FY08 through FY15:** The Councils debated, and ultimately approved, substantial rate increases. These increases were the result of a combination of factors, including:
 - Flat revenues: WSSC Water's water production remained flat, even as the number of customer accounts has increased.
 - Expenditure Pressures: Increases in excess of inflationary levels in areas such as Debt Service (to cover many capital needs, including WSSC Water's need to ramp up its water and sewer main reconstruction efforts and its large diameter water main inspections, repairs, and monitoring program) as well as in many operating cost areas, including: Chemicals; Heat, Light, and Power; Regional Sewage Disposal; and Benefits and Compensation.
- **FY16-FY17:** The Councils supported a recalibration of the Account Maintenance Fee in FY16 and creation of a new infrastructure investment fee (phased in over two years), which resulted in increased revenue equivalent to about a 5 percent rate increase in FY16 and a 3.5 percent rate increase in FY17. Therefore, lower rate increase ceilings were approved in FY16 and FY17.

Ultimately, the two Councils approved rate increases for FY16 and FY17 of 1.0 percent and 3.0 percent, respectively.

- **FY18:** A 3.5% rate limit was approved by both Councils for FY18, and the FY18 budget was approved with this rate increase assumption.
- **FY19:** The two Councils did not agree on a rate increase limit. The Prince George's Council approved a 4.0% rate increase while the Montgomery Council supported a 5.0% rate increase. The WSSC Water budget was transmitted with a 4.5% rate increase, which was ultimately supported by both Councils.
- **FY20-FY22:** In each of the last three years, the Councils agreed on rate increase limits. The FY20 limit was 5.0 percent, and the WSSC Water budget was ultimately approved with that rate increase. For FY21 the rate increase limit was 7.0 percent. Ultimately, the Councils agreed to an FY21 rate increase of 6.0 percent based on the removal of salary enhancements from WSSC Water's Proposed budget. For FY22 the Councils agreed on a rate increase limit of 5.9%; which was later approved as part of the WSSC Water Budget.

Multi-Year Context/Financial Forecast

While the spending control limits process is an annual process, the scenarios developed are looked at in the context of WSSC Water's Long Range Financial Plan. The outyear estimates help staff identify issues that could arise in future years. For instance, rate increases in the first year help improve WSSC Water's fiscal situation in future years by increasing WSSC Water's base revenues. Conversely, deferring rate increases to future years, or using one-time revenue to reduce a rate increase in the first year, increases future fiscal challenges, since the revenue base is lower in future years.

WSSC Water was recently rated AAA by the three rating agencies (see ©9). However, one rating agency (Fitch) revised its outlook for WSSC Water from "Stable" to "Negative." While recognizing WSSC Water's "strong utility fundamentals" Fitch sited revenue pressures and WSSC Water's high debt leverage.

WSSC Water has experienced substantial revenue impacts from the pandemic as a result of a substantial increase in past due accounts and unpaid bills (see ©16). To date WSSC Water has not received any direct pandemic-related assistance nor indirect assistance (such as direct assistance to customers with past due bills). As a result, WSSC had to implement savings plans in FY20 and FY21 and is planning to implement another savings plan in FY22 (with a \$20 million reduction goal).

In response to the rating agency reports, WSSC Water's Revised Base Case scenario (see ©2-6) assumes relatively high rate increases in FY23 and FY24 (9.0 percent and 8.5 percent respectively) and further cost containment to improve its debt coverage and cash on hand metrics. The Revised Base Case accommodates WSSC Water's debt needs for its FY23-28 CIP, gets WSSC Water within its debt service coverage target (between of 1.1 and 1.25 in FY23), keeps debt service as a percentage of the operating budget below 40 percent (with substantial increases in PAYGO assumed), and provides for modest inflationary increases in most operating expense categories.

WSSC Water staff will be available at the October 14 Committee meeting to discuss the Long-Range Financial Plan and the financial metrics of concern going forward.

FY23 Spending Control Limits Revised Base Case

The spending control limits under WSSC Water Staff's Revised Base Case are summarized in Table #2 below. This scenario was developed by WSSC Water staff and discussed with the Bi-County workgroup:

WSSC Water	FY23	Change from
FY23 Spending Control Limits	Revised Base Case	FY22 Budget
Rate Increase	9.0%	
New Debt	430,093,000	5.0%
Debt Service	328,423,000	6.3%
Total W/S Oper. Expenses	878,912,000	4.3%
	Quarterly Bill Ir	crease
Residential Customer Quarterly Impact*	\$\$\$	Percent
Impact at 165 gpd usage	\$21.66	9.0%

Table #2:
WSSC Water Staff Revised Base Case

*Assumes fixed fees also increase by 9.0%

This Revised Base Case scenario includes the following major assumptions:

- Assumes WSSC Water's fixed fees (i.e., the Infrastructure Renewal Fee and the Account Maintenance Fee) are increased at the same percentage as volumetric rates. *NOTE: The current fixed fee levels date back to FY17. This would be the first increase in those fees since then.*
- Full funding of WSSC Water's Proposed FY23-28 Capital Improvements Program
- Salary and Wage increases (+4.3% in FY23 and 4.5% in each of the outyears; similar to past years forecasts)²
- Inflationary increases in current programs (+2.0% in FY23 and the outyears; same as assumed in last year's forecast)
- Increases in Regional Sewage Disposal costs in FY23, based on the latest information from DCWater
- Significant decreases are assumed in "funds available" resulting from reduced sewer use revenue, and expected ongoing uncollectable revenue related to the current pandemic.
- An increase in cash balance reserves is assumed to get WSSC Water's cash on hand and debt service coverage metrics close to or within WSSC Water's policy goals in FY23.
- No additional resources are assumed for additional and reinstated programs.

Under the Revised Base Case, the Water and Sewer operating costs limit would provide for a 4.3 percent increase. However, when taking debt service and PAYGO increases out, remaining operating costs would only be increasing about 2.7 percent. This modest increase should also be seen in the context that cost increases in the water and sewer industry have substantially outpaced other utility cost increases since FY2000 (see ©21).

² Both Councils have agreed in past years to keep WSSC Water's compensation increases in-line with County employee (nonpublic safety) increases. Modifications to WSSC Water's Proposed Budget for salary and wages, if needed, are made later in the budget process when County employee compensation decisions are known.

The major elements of the Revised Base Case funding gap are shown in Table 3 below. The overall gap is \$70.2 million, resulting in a 9.0% rate increase requirement (assuming fixed fees are also increased at the same rate).³

Contributors to the FY2	3 Revised Base Case Ra	ate Increase		
Contributors to the FY22	Change from FY22	Budget	Impact on	Cumulative
Revised Base Case Rate Increase	(in \$Millions)	Impact	Rate	Rate Incr.
Changes in Funds Available	(17.343)	17.343	2.2%	2.2%
Operating Reserve Contribution	16.292	16.292	2.1%	4.3%
Debt Service	19.378	19.378	2.5%	6.8%
PAYGO	3.431	3.431	0.4%	7.2%
Regional Sewage Disposal	1.183	1.183	0.2%	7.4%
Heat, Light, and Power	0.740	0.740	0.1%	7.5%
Maintenance and Operating (2.0% inflationary increase)	6.107	6.107	0.8%	8.3%
Salaries and Wage Increases (4.3% increase)	5.774	5.774	0.7%	9.0%
Additional and Reinstated Programs	-	-	0.0%	9.0%
Total		70.248	9.0%	

Table #3

Scenarios

WSSC Water estimates that each 1 percent change in the rate increase (affecting both volumetric rates and fixed fees) results in a change of \$7.8 million in revenue. Table #4 below shows the funding gap at different rate increase levels under the Revised Base Case Scenario assumptions.

Summary of I	mpacts At Differ	ent Rate Increase	Levels		
Α	В	С	D	E	F
	FY23 Rate	Revenue	Unspecified	OE Change	from FY22
Scenario	Increase	Generated	Reductions	with Debt Serv	w/o Debt Serv
Revenue Gap (assuming no rate increase) >>>			70,248,000	-4.0%	-9.9%
Impact of each 1% rate increase>>>	1.0%	7,800,000			
Revenue Adjustments	2.2%	17,343,000	52,905,000	-1.9%	-6.7%
+Operating Reserve Contribution	4.3%	33,635,000	36,613,000	0.0%	-3.6%
	5.0%	39,000,000	31,248,000	0.6%	-2.6%
	6.0%	46,800,000	23,448,000	1.6%	-1.2%
+Debt Service	6.8%	53,013,000	17,235,000	2.3%	0.0%
	7.0%	54,600,000	15,648,000	2.5%	0.3%
+PAYGO	7.2%	56,444,000	13,804,000	2.7%	0.6%
+Regional Sewage Disposal	7.4%	57,627,000	12,621,000	2.8%	0.9%
+Heat, Light, and Power	7.5%	58,367,000	11,881,000	2.9%	1.0%
	8.0%	62,400,000	7,848,000	3.4%	1.8%
+Maintenance and Operating	8.3%	64,474,000	5,774,000	3.7%	2.1%
+Salary Enhancements (Revised Base Case)	9.0%	70,248,000	-	4.3%	3.2%

Table #4

The chart shows the unspecified reductions that would be needed at different rate increase levels and what the resulting operating expense increases would be from the Approved FY22 Budget (both with and without debt service assumed). For example, if a 7.0 percent rate increase were assumed (as recommended by Prince George's Council Staff) and operating expenses in the Revised Base Case were reduced accordingly, WSSC Water's operating expenses would increase 2.5 percent from FY22. Nondebt service-related operating expenses would increase 0.3 percent from FY22.

³ A one percent increase in volumetric and fixed fee rates generates approximately \$7.8 million in revenue.

The customer impact from each 1% rate increase is approximately \$2.39 in quarterly impact on an average residential customer bill. The following chart shows the customer impact at different rate increase levels.

Table #5

Average Residential Customer* Impact											
Impact											
Rate Increase**	Quarterly	Monthly									
1.0% Rate Increase	2.39	0.80									
5.0% Rate Increase	12.10	4.03									
6.0% Rate Increase	14.49	4.83									
7.0% Rate Increase	16.88	5.63									
8.0% Rate Increase	19.27	6.42									
9.0% Rate Increase	21.66	7.22									

*Assumes 165 gallons per day usage

**Assumes the same rate % increase in fixed fees

As it has done in past years, WSSC Water has provided bill increase comparisons with other utilities in the region and the country (See ©22). WSSC Water's bill increases since FY2000 are the lowest among its regional peers and below the US City average. A chart on ©23 compares WSSC Water's FY21 through FY28 approved and planned increases (per the Revised Base Case) with bill increases at the City of Baltimore, DCWater, and Fairfax County.

Also, in response to public hearing testimony stating that WSSC Water's residential customer bills were double those of Fairfax County, Council Staff asked WSSC Water to do a residential quarterly bill comparison covering both water and sewer charges and fixed fees at current rates. Assuming 165 gallons usage per day and a ³/₄ inch meter, the Fairfax County bill is \$219 and the WSSC Water bill is \$241 (a 10% difference). Both Fairfax and WSSC Water's residential quarterly bills are substantially lower than the residential quarterly bills for DCWater and the City of Baltimore (which are \$398 and \$406 respectively).

Discussion

The Bi-County Workgroup reviewed and found the assumptions used in the Revised Base Case reasonable assumptions and consistent with both WSSC Water fiscal policy and past spending control limit actions by both Councils. WSSC Water's new approach of assuming to increase fixed fees by the same percentage as the volumetric rate increase provides a larger revenue bump for each percentage increase while also protecting Customer Assistance Program (CAP) participants since those customers do not pay the fixed fees (and therefore are not affected by the fixed fee increases).

A key concern raised by the Bi-County Workgroup (and by the Prince George's Council Staff and the Prince George's County Council at its October 14 meeting) is the resulting 9.0 percent rate increase limit; especially in light of the pandemic and current economic uncertainty.

The 9.0 percent rate increase requirement in the Revised Base Case is primarily the result of continued flat water consumption, declining volumetric rate revenues, an increase in uncollectable bill amounts (resulting from the pandemic), ongoing debt service needs, and WSSC Water's goals to bring its financial metrics up to its policy targets. As noted earlier, the Fitch Rating Agency changed WSSC Water's outlook from stable to negative because of WSSC Water's continued high amount of debt compared to funds available for debt service (the Fitch target is >10x). The 9.0 percent rate increase would bring the Fitch measure within the 10x target and would also bring WSSC Water's debt service coverage metric up

within the policy range goal and get the days operating cash on hand very close to the policy range goal in FY23.

As noted earlier, under the Revised Base Case, the Water and Sewer operating costs limit would provide for a 4.3 percent increase in operating expenses from FY22 Approved operating expenses. However, when taking the increases in debt service out, the non-debt service increase is about 3.2 percent from FY22 Approved operating expenses.

Also, any unexpected cost increases or additional and reinstated programs that WSSC WATER seeks to pursue would have to be offset by additional budget savings. WSSC Water has identified about \$5.0 million in new costs it will incur during FY23 that will need to be accommodated (such as additional positions needed for the operation of the new Piscataway Biosolids facility), plus an additional \$8.0 million which it feels is also strongly justified for inclusion (see ©10-11).

Regarding the CIP, as discussed during last year's budget process, the discretionary portions of the CIP (and Information-Only projects) were previously ratcheted back several years ago, and Council Staff does not believe assuming additional substantial cutbacks in capital work (such as small diameter water and sewer reconstruction) should be assumed at this time. The FY23-28 CIP will be reviewed by the Council in February and March and the debt service impacts of any changes recommended can be taken into account in the approval of the WSSC Water Operating Budget in Mid-May.

Next Steps

As with past spending control limits discussions, the Council will need to consider the issues noted in WSSC Water's long-range financial plan in the context of what level of fiscal constraint is appropriate at this early stage of WSSC Water's budget process. This will need to be balanced with what the Council feels is a reasonable rate increase ceiling for WSSC Water's customers.

After the T&E Committee makes its recommendations, Council Staff will continue to work with the Prince George's Council Staff to see if both Councils can come to agreement on a single set of spending control limits.

Attachments

- Spending Affordability Bi-County Workgroup Meeting Materials (Excerpts)
 - Revised Base Case (9.0% rate increase Scenario) (©1-6)
 - Customer Impact Charts (©7-8)
 - Bond Rating Agency Report Summary (©9)
 - Additional and Reinstated Programs (©10-11)
 - Growth Funding Projections (©12)
 - Ready to Serve Charges and Fixed Charges Comparison to Other Water Utilities (©13-14)
 - FY23 Impact of One Percent Rate Increase or Decrease (©15)
 - Past Due Accounts/Amounts Information (©16)
 - Fiscal Planning Actions and Innovations (©17-20)
 - Inflationary Rates by Sector (©21)
 - Bill Increase Comparisons with Other Water Utilities (©22)
 - Other Utilities Approved and Planned Revenue Increases (©23)
 - Message to Stakeholders (©24)
- Memorandum of October 14, 2021 from County Executive Elrich (©25-26)
- WSSC Water Response to Montgomery County Council Staff Questions Regarding Bill Comparisons to Fairfax County (©25-27)



FY 2023 Spending Affordability – Meeting II

September 21, 2021

Assumption Summary – 9% Scenario

	PLANNING DATA						PF	ROJECTED			
		F	Y 2023	F	FY 2024	FY 2025	ł	Y 2026	FY 2027	F	TY 2028
	REVENUE RATE INCREASE										
			9.0%		8.5%	6.0%		4.0%	4.0%		4.0%
1	REVENUE										
2	Water Consumption and Sewer Treatment										
3	Water consumption (Average MGD)		126.0		126.0	126.0		126.0	126.0		126.0
4	Credits and Transfers (\$000's)	_		-							
5	Use of Fund Balance	\$	-	\$	-	\$ -	\$	-	\$ -	\$	-
6	SDC Debt Service Offset	\$	5,772	\$	5,772	\$ 5,772	\$	5,772	\$ 5,748	\$	5,748
7	EXPENDITURE										
8	Operating (\$000's)	_		_							
9	Workyears		1,786.0		1,786.0	1,789.0		1,789.0	1,789.0		1,789.0
10	Salary and Wages Increase		4.3%		4.5%	4.5%		4.5%	4.5%		4.5%
11	All Other		2.1%		2.0%	2.0%		2.0%	2.0%		2.0%
12	Debt Service	\$	328,423	\$	349,645	\$ 379,953	\$	402,747	\$ 423,708	\$	443,517
13	Yearly Growth %		6.4%		6.5%	8.7%		6.0%	5.2%		4.7%
14	PAYGO		\$31,016		\$44,000	\$65,000		\$80,000	\$ 80,000	\$	100,000
15	Capital Expenditure Parameters										
16	Water and Sewer Completion Factor		74.4%		71.7%	73.8%		75.3%	74.1%		73.0%
17	Information Only Completion Factor		66.5%		66.0%	66.8%		67.0%	67.2%		67.3%
18	BOND ISSUANCE										
19	Interest Rate		4.0%		5.0%	5.0%		5.0%	5.0%		5.0%



Components of the Rate Increase – 9%

			F	Y 2022	F	Y 2023		Dollar	W&S Rev
		(In Thousands \$000s)	А	pproved	Р	roposed	(Change	Impact*
Ι		OPERATING REVENUES (BASE)							
2		Water and Sewer Charges	\$	717,803	\$	707,672			
		Ready-to-Serve Charges	\$	70,674	\$	70,815			
3		ADJUSTMENTS TO REVENUES							
4		Other Sources and Fees		39,050		39,697		647	-0.1%
5	Ĩ	Interest Income		1,000		1,000		-	0.0%
6	REVENUE	Uncollectable		-		(6,000)		(6,000)	0.8%
7.	~	OTHER TRANSFERS AND CREDITS		13,772		11,772		(2,000)	0.3%
8 PDGET			\$	53,822	\$	46,469	\$	(7,354)	0.9%
<u>ع</u> و		OPERATING EXPENSES							
۳۵ II		Salaries and Wages	\$	133,039	\$	138,813	\$	5,774	0.7%
ΠĘ	ទ	Heat, Light, and Power		18,493		19,233		740	0.1%
11 12 12 13 13 14	UR	Regional Sewage Disposal		59,160		60,343		1,183	0.2%
13 🗒	DT	All Other		294,977		301,084		6,107	0.8%
₁₄ ō	EXPENDITURES	Unspecified Reductions/Additional & Reinstated		-		-		-	0.0%
15	Ĕ	DEBT SERVICE		309,045		328,423		19,378	2.5%
16		PAYGO (Contribution to bond fund)		27,585		31,016		3,431	0.4%
17			\$	842,299	\$	878,912	\$	36,613	4.7%
18		YEAR-END ADJUSTMENTS							
19		Water User Growth Adjustment		638		-		638	-0.1%
20		Sewer User Rebaseline Adjustment		(10,769)		-		(10,769)	1.4%
		Ready-to-Serve Growth Adjustment		141		-		141	0.0%
		Additional Cash Balance Reserve		-		16,292		16,292	2.1%
21		Total - Base Case Revenue Need	\$	778,487	\$	848,735	\$	70,248	9.0%



Long-Range Financial Plan – 9%

			FY 2022		FY 2022		FY 2023	F	Y 2024	ľ	FY 2025		FY 2026		FY 2027		FY 2028
	(In Thousands \$000s)	A	pproved	E	stimated	F	Proposed	P	rojected	P	rojected	P	rojected	P	rojected	P	rojected
I	New Water and Sewer Debt Issues	\$	409,704	\$	350,000	\$	430,093	\$	397,210	\$	374,496	\$	371,511	\$	358,063	\$	330,000
2	Total Water and Sewer Debt Service		309,045		308,769		328,423		349,645		379,953		402,747		423,708		443,517
3	Total Water and Sewer Expenditures		842,299		842,023		878,912		927,362		992,035		1,043,393		1,080,019		1,135,776
4	Water and Sewer Combined Rate Increase (Ave)		5.9%		5.9%		9.0%		8.5%		6.0%		4.0%		4.0%		4.0%
5	Water and Sewer User Charges	\$	717,803	\$	717,803	\$	771,700	\$	838,322	\$	889,746	\$	926,561	\$	964,926	\$	1,004,881
	Water Consumption Charges		318,941		318,941		319,579		352,232		385,734		411,655		430,273		449,665
	Sewer Use Charges		398,862		398,862		388,093		420,495		453,713		479,316		497,590		516,619
	Revenue Increase Adjustments		0		0		64,028		65,595		50,299		35,590		37,062		38,597
6	Other Sources/Fees		109,724		109,724		116,731		123,941		129,633		133,870		138,265		142,824
	Account Maintenance Fees		31,866		31,866		34,734		37,686		39,948		41,545		43,207		44,936
	Rockville Sewer Use		3,100		3,100		3,100		3,100		3,100		3,100		3,100		3,100
	Plumbing and Inspection Fees		14,350		14,350		14,781		15,224		15,681		16,151		16,636		17,135
	Infrastructure Investment Fee		38,808		38,808		42,301		45,896		48,650		50,596		52,620		54,725
	Miscellaneous		21,600		21,600		21,816		22,034		22,255		22,477		22,702		22,929
	Interest Income		1,000		1,000		1,000		1,500		2,000		2,500		3,000		3,000
	Uncollectable		-		(6,000)		(6,000)		(6,000)		(6,000)		(6,000)		(6,000)		(6,000)
7	Operating Revenues		828,527		822,527		883,43 I		957,763		1,015,379		1,056,931		1,100,191		1,144,705
8	OTHER TRANSFERS AND CREDITS		13,772		13,772		11,772		9,772		7,772		7,772		7,748		7,748
	Use of Fund Balance		-		-		-		-		-		-		-		-
	Reconstruction Debt Service Offset (REDO)		6,000		6,000		4,000		2,000		-		-		-		-
	SDC Debt Service Offset		5,772		5,772		5,772		5,772		5,772		5,772		5,748		5,748
	Premium Transfer		-		-		-		-		-		-		-		-
	Underwriter's Discount Transfer		2,000		2,000		2,000		2,000		2,000		2,000		2,000		2,000
9	Total Funds Available		842,299		836,299		895,203		967,535		1,023,151		1,064,703		1,107,939		1,152,453



Long-Range Financial Plan – 9%

		F	Y 2022	F	Y 2022	F	Y 2023	F	Y 2024	F	Y 2025	ŀ	FY 2026	F	Y 2027	F	Y 2028
	(In Thousands \$000s)	A	pproved	E	stimated	P	roposed	P	rojected	P	rojected	P	rojected	P	rojected	P	rojected
10	Salaries and Wages	\$	133,039	\$	133,039	\$	138,813	\$	145,060	\$	151,587	\$	I 58,409	\$	165,537	\$	172,986
ш	Heat, Light, and Power		18,493		18,493		19,233		20,002		19,191		18,413		19,278		19,953
12	Regional Sewage Disposal		59,160		59,160		60,343		61,550		62,781		64,037		65,317		66,624
13	All Other		294,977		294,977		301,084		307,105		313,247		319,512		325,902		332,420
14	Operating Expenses	\$	505,669	\$	505,669	\$	519,473	\$	533,717	\$	546,806	\$	560,370	\$	576,035	\$	591,983
16	Bonds and Notes Principal and Interest		309,045		308,769		328,423		349,645		379,953		402,747		423,708		443,517
17			309,045		308,769		328,423		349,645		379,953		402,747		423,708		443,517
	Operating Expenses with Debt Service		814,714		814,438		847,895		883,362		926,759		963,117		999,743		1,035,500
18	OTHER TRANSFERS AND ADJUSTMENTS																
19	Unspecified Reductions/Additional & Reinstated		-		-		-		-		276		276		276		276
20	PAYGO (Contribution to bond fund)		27,585		27,585		31,016		44,000		65,000		\$80,000		80,000		100,000
21	Total Expenditures		842,299		842,023		878,912		927,362		992,035		1,043,393		1,080,019		1,135,776
22	Net Revenue (Loss)		0		(5,724)		16,292		40,172		31,116		21,310		27,919		16,677
23	BEGINNING FUND BALANCE - JULY I	\$	162,292	\$	l 68,897	\$	163,173	\$	179,465	\$	219,638	\$	250,753	\$	272,063	\$	299,982
24	Net Increase (Decrease) in Fund Balance		0		(5,724)		16,292		40,172		31,116		21,310		27,919		16,677
25	Use of Fund Balance/Other Adjustments		-		-		-		-		-		-		-		-
26	ENDING FUND BALANCE - JUNE 30	\$	162,292	\$	163,173	\$	179,465	\$	219,638	\$	250,753	\$	272,063	\$	299,982	\$	316,660



Long-Range Financial Plan – 9%

• Capital Policy Guidelines

- \odot Restrain new debt issuance and related debt service expense
- $\,\circ\,$ Maintain adequate liquidity and fund balance reserves

B Metrics	CFO	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
	Guideline	Estimated	Proposed	Projected	Projected	Projected	Projected	Projected
I Debt Service Coverage:								
a Debt Service Coverage	1.1 - 1.25	1.03	1.11	1.21	1.23	1.23	1.24	1.25
b Debt Service (P+I) as a Percentage Total Expenditures	<40.0%	36.7%	37.4%	37.7%	38.3%	38.6%	39.2%	39.0%
II Liquidity and Reserves:								
a Days Operating Reserves-on-Hand	120 - 150	111.7	119.0	138.8	149.5	155.0	166.8	167.0
b Ending Fund Balance as a Percentage of Operating Revenue	15.0%	19.8%	20.3%	22.9%	24.7%	25.7%	27.3%	27.7%
III Workforce								
Workforce	n/a	I,786	I,786	I,786	١,789	I,789	1,789	1,789



Customer Impacts – 9%

- The long-range financial plan increases both volumetric and RTS charges by 9.0%
 - $\,\circ\,$ RTS charges have not increased since FY 2017
 - A 9.0% increase to volumetric and RTS charges will generate approximately the same revenue as an 9.9% rate increase to volumetric only

Quarterly Bill	FY 22 Approved	(9.0%	FY 23 6 Volumetric & RTS)
Volumetric Charges	\$ 213.04	\$	232.18
Ready-to-Serve Charges	28.00		30.52
Total Quarterly Bill	241.04		262.70
FY 23 Quarterly Bill Increase			21.66





*The average WSSC Water bill is based on a 3-person household using 55 gallons of water per person per day

Customer Impacts

- Customers enrolled in the Customer Assistance Program (CAP) would not be impacted by the increase to the RTS charges since they receive a bill credit to cover them
- For CAP customers, the average bill increase would be about \$19 per quarter, compared to \$21 per quarter if only the volumetric rates were increased

	CAP Customers										
Quarterly Bill	FY 22 Approved	-	FY 23 Volumetric & RTS)	FY 23 (9.9% Volumetric)							
Volumetric Charges	\$ 213.04	\$	232.18	\$	234.14						
Ready-to-Serve Charges	-		-		-						
Total Quarterly Bill	213.04		232.18		234.14						
FY 23 Quarterly Bill Increase			19.14		21.10						



Applying the rate increase to the ready-to-serve charges helps protect our most vulnerable customers

*The average WSSC Water bill is based on a 3-person household using 55 gallons of water per person per day

Bond Rating Agency Reports

- Rated AAA by the three rating agencies
- Fitch revised the Outlook from Stable to <u>Negative</u>
- Factors that could lead to downgrade
 - "...should revenue pressures persist longer-term, leverage sustained at or above 10.0x will likely result in negative rating action" (Fitch)
 - "Failure to raise rates to support operations and debt needs, leading to declines in reserves and liquidity" (Moody's)
 - "If management is unable to effectuate necessary rate increases or contain costs which results in a reduction in reserves or a failure to meet sum sufficient coverage, we will lower the rating one of more notches" (S&P)



Additional & Reinstated Programs

Initiative Name	Workyears	W&S Impact	Total Amount	
Water Quality - Lead and Copper Rule Compliance	l	425,020	425,000	
Engineering & Environmental Services Division - Dam Inspection and Monitoring Program	-	500,000	500,000	
Engineering & Environmental Services Division - GIS Laterals for Lead and Copper Rule	L	264,652	312,275	
Pipeline Infrastructure Strategic Planning Division - Procure No-DES Truck for System Wide Flushing	-	428,000	500,000	
Biosolids Management Division - New Division Budget Request	6	2,735,522	2,798,040	
Regulatory Services - Plumbing Inspection Program - Additional Inspectors and Supervisor	L	168,050	175,520	
Revenue Division - Assessments Information System (AIS) Replacement	-	498,776	607,522	<u> </u>
Systems Control - Water Storage Facility Re-Coating Program	-	I,500,000	I,500,000	\$
IT Infrastructure & Operations Division - Laptop Refresh	-	821,000	I,000,000	
IT Infrastructure & Operations Division - HCI Cluster Expansion	-	1,231,500	1,500,000	
Organization (TDB) - Little Seneca Forebays	-	365,000	I,000,000	
Meter Services Division - Large Meter Inspections, Repair and Replacement	-	500,000	500,000	
Total Requests with a YES	9	9,437,519	10,818,357	
Billing & Revenue - Contract for Turnoffs Resources	_	400,000	400,000	
Sustainability & Support Services - Enterprise Document Management	-	I 58,400	200,000	
Sustainability and Support Services - Electric Vehicle Charging Stations	-	158,400	200,000	
Meter Services Division - Temporary Field Services for Meters	-	1,100,000	1,100,000	
Predominately capital workyears to support the Purple Line, Beltway Widening and PCCP ramp up	5	163,000	815,000	
Total Requests with a MAYBE	5	1,979,800	2,715,000	
			_	12

\$5.0M

FY 2023 Budget

- The Budget Division received requests for \$37.2 million in funding as part of the FY 2023 additional and reinstated process
- The long-range financial plan for FY 23 currently has no funding allotted for additional and reinstated requests. Reductions elsewhere in the budget would be required to fund critical needs.
- Critical additional and reinstated requests include:
 - Positions and funding for training, initial start-up, and testing of the new Piscataway Bioenergy facility
 - Positions and funding to comply with new regulatory requirements as a result of a change to the Lead and Copper Rule
 - \circ Funding to comply with new regulatory requirements for dam inspection/monitoring
 - $\,\circ\,$ Funding to address deferred maintenance for water storage tanks



Growth Funding Projections

- \$65.1 million funding shortfall of the six-year period
 - May need to issue SDC-supported debt
 - Increase in SDC fees is under consideration

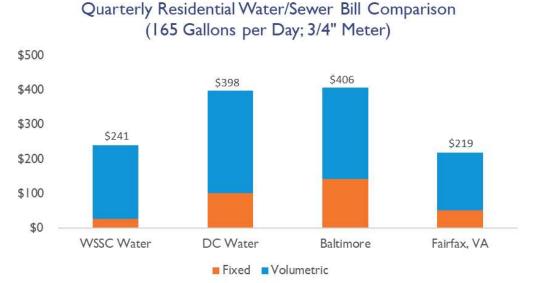
	F	Y'23	1	FY'24	FY'25	F	Y*26	FY'27	F	Y'28		Total Years
CIP GROWTH EXPENDITURES	\$	52.4	\$	47.2	\$ 29.5	\$	38.1	\$ 32.3	\$	14.9	\$	214.4
Expenditures Adjusted for Completion		33.6		48.4	36.4		36.0	34.4		20.3		209.1
FUNDING SOURCES												
Privately Funded Projects		8.9		13.0	8.3		3.2	1.2		0.8		35.4
Estimated SDC Revenue		22.6		22.6	22.6		22.6	22.6		22.6		135.6
Less SDC Developer Credits		(4.5)		(4.5)	(3.5)		(3.5)	(2.5)		(2.5)		(21.0)
Less SDC Exemptions		(1.0)	í.	(1.0)	(1.0)		(1.0)	(1.0)		(1.0)	į.	(6.0)
Total Funding Sources	\$	26.0	\$	30.1	\$ 26.4	\$	21.3	\$ 20.3	\$	19.9	\$	144.0
FUNDING SURPLUS/(SHORTFALL) ADJUSTED FOR COMPLETION	5	(7.6)	\$	(18.3)	\$ (10.0)	\$	(14.7)	\$ (14.1)	\$	(0.4)	\$	(65.1)



FY 2022 Ready to Serve Charges

- The RTS charges are the Account Maintenance Fee (AMF) and the Infrastructure Investment Fee (IIF)
 - AMF is meant to cover fixed costs for account maintenance
 - IIF helps pay debt service expenses related to pipe replacement
- WSSC Water has not increased the RTS charges since FY 2017

WSSC Water's fixed charges per quarter are significantly lower than other regional providers

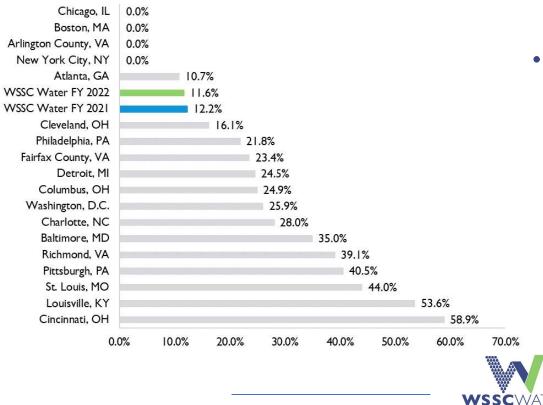


FY 2022	wss	C Water	DC Water	Baltimore	Fairfax, VA
Fixed	\$	28	\$ 02	\$ 142	\$ 52
Volumetric	\$	2 3	\$ 296	\$ 264	\$ 166
Total	\$	241	\$ 398	\$ 406	\$ 219



Fixed Charges Comparison

Percentage of Average Residential Bill from Fixed Charges (165 Gallons per Day)



- Revenue from RTS charges as a share of total revenues decreases each year that the RTS charges are not increased
- Fixed charges are a key source of revenue stability for capital intensive water and sewer utilities

WSSC Water's fixed charges are amongst the lowest for peer agencies that charge fixed fees

FY 2023 Budget

- A 1.0% decrease to the proposed rate increase would require a \$7.8 million reduction to the operating budget
- Alternatively, a 1.0% rate reduction would require \$283.1 million in reductions or deferrals to the capital budget
- Other examples of how to achieve potential rate reductions:
 - 1.0%: \$6.4 million in operating reductions and \$50.0 million in capital deferrals
 - o 2.0%: \$10.1 million in operating reductions and \$200.0 million in capital deferrals

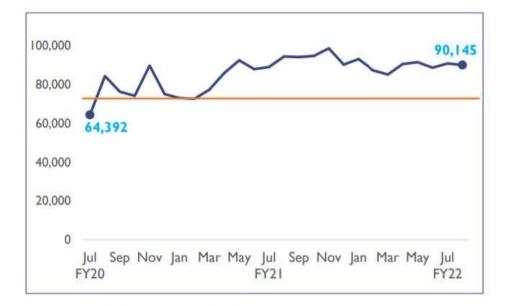


Past Due Accounts/Amounts (as of 8/23/21) High-Level

Past Due Accounts*

Past Due Amount*

of accounts 30 days past the bill date



FY22 Target: 77,000 past due accounts

\$ of accounts (millions) 30 days past the bill date



FY22 Target: \$37.7 Million past due



Fiscal Planning Actions

- Supply Chain Management Transformation reductions and avoidance savings since FY 2013
 - Operating savings of \$26.1 million
 - \odot Capital savings of \$54.0 million
- Group insurance plan revision savings of \$5.7 million since FY 2017
- 45 frozen positions
- Reduced overtime expenses of \$7.9 million since FY 2017
- \$26.1 million in energy conservation savings since FY 2004
- Cost savings plans to offset COVID-19 impacts
 - FY 2020: \$61.1 million
 - FY 2021: \$72.7 million
 - FY 2022: \$30.0 million goal



Rates would have been higher without proactive cost saving efforts

Fiscal Planning Actions

- Prestressed Concrete Cylinder Pipe Condition Assessment Program
 - $_{\odot}$ \$24.0 million invested to date in acoustic fiber optic monitoring (AFO)
 - \odot \$90.0 million in savings from 45 averted failures
- Capital Savings
 - Water main reconstruction program goal of replacing 37 miles in FY 2023 remains below target level of 55 miles
 - \odot Potomac submerged channel intake will remain deferred beyond FY 2028

Maintain AAA Bond Rating

- Increase PAYGO from \$31 million in FY 2021 to \$100 million in FY 2028 to manage debt service ratios
- \circ Implement level principal payments beginning FY 2025



WSSC Water Innovation Update

• Networks

- Optimize sewer preventive maintenance
- Adopt a fire hydrant smart phone app for customers
- Transient pressure monitoring pilot help reduce breaks and extend pipe life
- New high pressure pull-through liners pilot low impact and lower cost for hard to repair water mains
- Advanced technologies for water/sewer inspections robots, floating platforms, 3D scanning

• Plants

- Parkway enhanced biological phosphorus removal average 40% alum reduction
- Technologies to reduce chemical use and improve nitrogen and phosphorus removal at various WRRFs



28

Fostering an innovative

WSSC Water Innovation Update

Product Development

 Valve monitoring device – remote monitoring of critical valves in the water network

• Business Development

- Contacting manufacturing and distribution companies to license fire hydrant tool
- Water main replacement optimization tool received 2021
 Smart 50 Award and a source of non-rate revenue

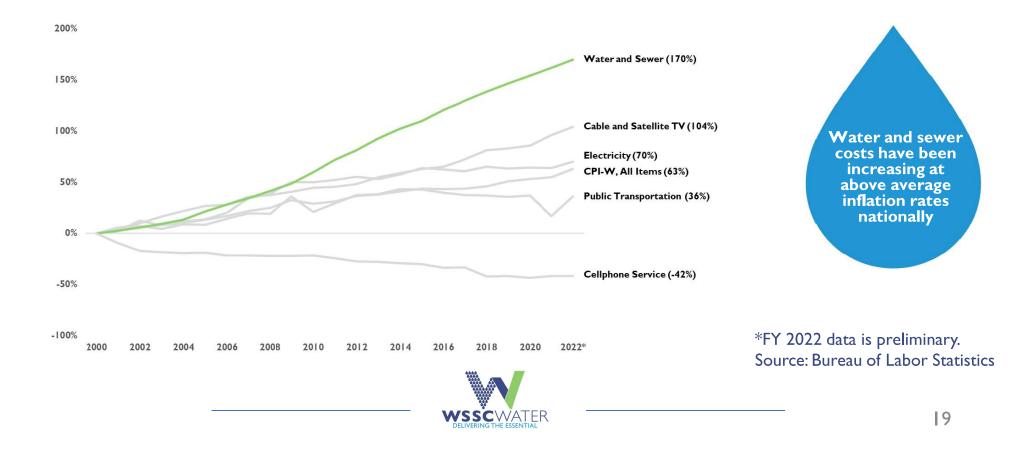
• Program Management

• Developing internal training classes for innovation and change management

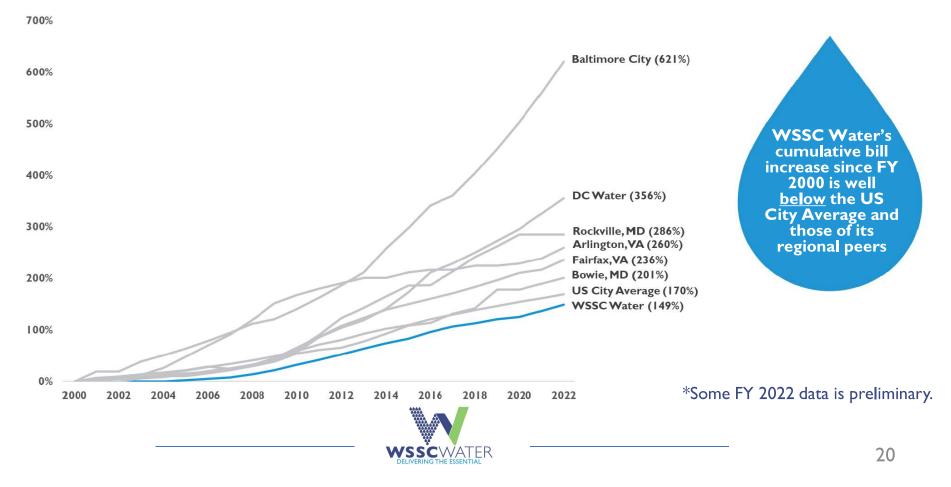


Fostering an innovative culture

WSSC Water Compared to Peers Inflationary Rates of Various Sectors



WSSC Water Compared to Peers FY 2000 to FY 2022 Bill Increase @ 165 Gallons per Day



WSSC Water Compared to Peers Approved and Planned Rate Increases

Agency	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
WSSC Water								
Water + Wastewater (volumetric)	6.0%	5.9%	9.0%	8.5%	6.0%	4.0%	4.0%	4.0%
Water + Wastewater (fixed fee for 5/8" meter)	0.0%	0.0%	9.0%	8.5%	6.0%	4.0%	4.0%	4.0%
DC Water								
Residential Water + Sewer (volumetric)	9.9%	7.8%	8.5%	7.5%	7.5%	7.5%	7.5%	7.5%
Customer Metering Fee (5/8" meter)	28.5%	56.3%						
Clean Rivers Impervious Area Charge (per Equivalent Residential Unit)	-6.8%	-5.7%	6.4%	22. 9 %	-4.2%	3.3%	3.1%	4.4%
Water System Replacement Fee (5/8" meter)	0.0%	0.0%						
City of Baltimore								
Water (volumetric and fixed charges)	9.9%	9.9%	9.9%	9.9%	9.9%	6.0%	3.3%	3.3%
Wastewater (volumetric and fixed charges)	9.0%	9.0%	6.0%	6.0%	5.0%	3.3%	3.3%	3.3%
Fairfax, VA								
Fairfax Water + Sewer (volumetric)	1.3%	5.4%						
Fairfax Water + Sewer (fixed fee for 5/8" meter)	4.9%	8.6%						

WSSC Water's recent and forecasted rate increases compare favorably to those of its regional peers



Message to Stakeholders

- Enhance Customer Experience
 - \circ Investments in customer service and operational improvements
 - Enhancing our affordability programs
 - o Increasing fixed fees that CAP customers do not pay relieves pressure on volumetric rates
- Optimize Infrastructure
 - o CIP addresses mandatory projects, regulatory requirements, and system reinvestment
 - $\,\circ\,$ Long-term rate stability needed for multi-year CIP implementation
- Spend Customer Dollars Wisely
 - $\,\circ\,$ Significant cost savings achieved and on-going
 - Innovation programs underway to improve service, lower costs, and identify non-rate revenue sources





OFFICE OF THE COUNTY EXECUTIVE

Marc Elrich *County Executive*

SUBJECT:

MEMORANDUM

October 14, 2021

TO: Tom Hucker, President Montgomery Council

FROM: Marc Elrich, County Executive

Washington Suburban Sanitary Commission (WSSC Water) Spending Affordability Limits for the FY23 Operating and Capital Budgets

In April 1994, the Council adopted Resolution No. 12-1558 which established a spending affordability process for the WSSC Water budget. Under this process, representatives of Montgomery and Prince George's counties meet to develop spending limits for WSSC Water's upcoming capital and operating budgets. The spending affordability controls consist of limits on the maximum average rate increase, debt service, new debt, and total water and sewer operating expenses. In practice, the greatest amount of attention is focused on the maximum average rate increase, which has the greatest direct effect on WSSC Water's customers.

WSSC Water has completed an analysis of the resource needs necessary to continue operations, repair aging infrastructure, mitigate reduced revenue impacts, and maintain their AAA bond status and concluded that a 9.0 percent water and sewer maximum rate increase is required to provide for the operating and capital budgets in FY23. This is above the Commission's initial base case rate increase of 8.0 percent. While I support the Commissions' efforts to both continue to rehabilitate our aging water and sewer infrastructure and bring about needed customer service enhancements, I also want to stress the importance of finding balance between meeting the growing needs of the Commission and limiting the compounded fiscal impact to ratepayers as we continue to recover from the COVID-19 pandemic.

I am in discussions with Prince George's County officials on a Maximum Average Rate Increase for WSSC Water for the FY23 operating and capital budgets. I have proposed a rate increase that is 20% lower than the commission at 7% and will continue to discuss options with our colleagues in Prince George's. Therefore, at this time I am not yet ready to provide a recommendation to Council.

As always, Executive Branch staff stand ready to assist you in your deliberations. I look forward to discussing these issues with you as you develop WSSC Water's FY23 spending affordability limits.

ME:rpm



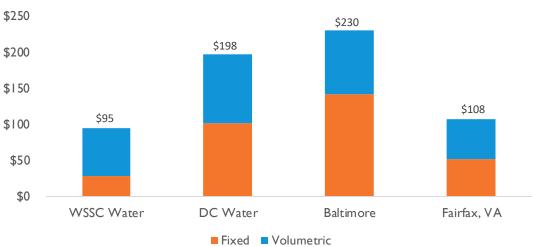
Tom Hucker, President, County Council October 14, 2020 Page 2

c: Commissioner Fausto R. Bayonet, Washington Suburban Sanitary Commission Commissioner T. Eloise Foster, Washington Suburban Sanitary Commission Carla A. Reid, General Manager/CEO, Washington Suburban Sanitary Commission Patricia Colihan, Chief Financial Officer, Washington Suburban Sanitary Commission Richard S. Madaleno, Chief Administrative Officer Yaakov (Jake) Weissman, Assistant Chief Administrative Officer Jennifer R. Bryant, Director, Office of Management and Budget Michael Coveyou, Director, Department of Finance Adam Ortiz, Director, Department of Environmental Protection David Kunes, Chief of Staff to Council President Marlene Michaelson, Executive Director, Montgomery County Council Keith Levchenko, Montgomery County Council Staff Steve Shofar, Department of Environmental Protection Rafael Pumarejo Murphy, Office of Management and Budget 1. Please provide a comparison of an average WSSC Water residential customer bill versus Fairfax (assuming both water and sewer) at different usage levels.

Response: Please see the charts below for quarterly bill comparisons between WSSC Water, DC Water, Baltimore, and Fairfax at 55 gallons per day, 165 gallons per day, and 275 gallons per day. Given average consumption of 55 gallons per day per person, these three comparisons generally represent 1-person, 3-person, and 5-person households, respectively.

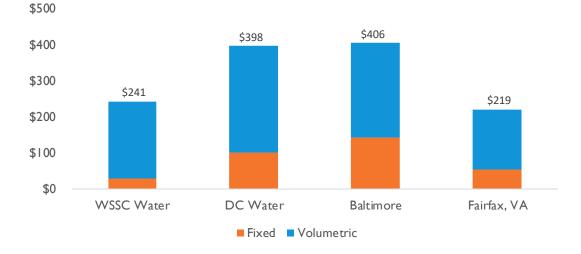
The figures for Fairfax assume no peak water use charges from Fairfax Water.

With regard to the chart published by Fairfax Water that compares water rates, the calculations for WSSC Water in that chart are incorrect. The calculation is done based on the old rate structure, where volumetric charges were billed at the highest tier of usage, as opposed to the new rate structure that bills through the tiers. It also incorrectly allocates the entirety of both the AMF and IIF fixed fees to water, instead of splitting them between water and sewer services. Based on a 5/8" meter, a 90-day quarter, water consumption of 18,000 gallons, and allocating the AMF and IIF equally to water and sewer, the correct quarterly comparison for WSSC Water would be \$128.24.



Quarterly Residential Water/Sewer Bill Comparison (55 Gallons per Day; 3/4" Meter)

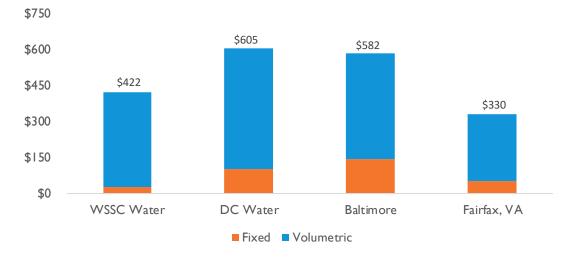
	WSS	C Water	DC Water	Baltimore	Fairfax, VA
Fixed	\$	28	\$ 102	\$ 142	\$ 52
Volumetric	\$	67	\$ 96	\$ 88	\$ 56
Total	\$	95	\$ 198	\$ 230	\$ 108



Quarterly Residential Water/Sewer Bill Comparison (165 Gallons per Day; 3/4" Meter)

	WSS	SC Water	DC Water	Baltimore		Fairfax, VA
Fixed	\$	28	\$ 102	\$	142	\$ 52
Volumetric	\$	213	\$ 296	\$	264	\$ 166
Total	\$	241	\$ 398	\$	406	\$ 219

Quarterly Residential Water/Sewer Bill Comparison (275 Gallons per Day; 3/4" Meter)



	ws	SC Water	DC Water	Baltimore			Fairfax, VA
Fixed	\$	28	\$ 102	\$	142	\$	52
Volumetric	\$	394	\$ 503	\$	440	\$	277
Total	\$	422	\$ 605	\$	582	\$	330

2. Please provide a description of how Fairfax is similar to and/or different from WSSC Water.

Response:

- Fairfax Water provides only water services, with sewer services provided by Fairfax County.
- Fairfax Water has a very different rate structure than WSSC Water's 4-tier inclining structure and includes seasonal peak usage rates.
- Fairfax Water derives a much larger amount of its water revenues (+/- 25%) from sales to wholesale customers, which reduces its account servicing costs. WSSC Water by contrast derives only +/- 1.4% of our water revenues from wholesale customers.
- WSSC Water is a much older and larger system than Fairfax (as shown in the table below), which significantly affects our capital and operations and maintenance costs.
 - Fairfax Water states the following on its website: "Fairfax Water's distribution system is relatively young. Over half of our mains (56%) have been in the ground for 30 years or less. Only 23% of our distribution system was installed in the 1950's and 1960's."

(https://www.fairfaxwater.org/news/projects/water-infrastructure)

 For comparison, about 40% of WSSC Water's water and sewer pipes are more than 50 years old.

Agency	Water Mains (Miles)	Sewer Mains (Miles)	Size of Service Area (Square Miles)	Age
WSSC Water	6,000	5,728	1,000	1918
Fairfax Water	4,018	N/A	407*	1957
Fairfax County	N/A	3,250	234	N/A

*Based on the size of Fairfax County.

Sources:

WSSC Water: https://www.wsscwater.com/sites/default/files/2021-03/WSSC%20Water%202022%20Proposed%20Budget.pdf Fairfax Water: https://www.fairfaxwater.org/about-us

Fairfax County: https://www.fairfaxcounty.gov/budget/sites/budget/files/assets/documents/fy2022/adopted/volume2.pdf