



## COMMISSION PACKAGE

### ACTION REQUESTED:

**Request Type:** New Contract

**Purpose of this Commission Package:** This Commission Package requests approval to award Contract No. 16781 for Indefinite Delivery, Indefinite Quantity for Environmentally Sensitive Area Sewer Main Repair, Replacement and Rehabilitation in Prince George's County to AM Liner East, Inc., IPR Northeast, LLC, Ross Contracting, Inc. and SAK Construction, LLC. The Contract has a Base Term of five (5) years with one (1) two-year Option Term. Approval is requested for the Base Term in a Not-To-Exceed (NTE) amount of \$200,000,000.00.

**Basis of Award:** This solicitation is being awarded to the firms deemed as the most advantageous to WSSC Water, taking into consideration the evaluation factors set forth in the Request for Proposals.

### PROJECT OVERVIEW:

The scope for this Contract includes rehabilitation of the sanitary sewer system primarily utilizing trenchless methods as well as stream stabilization and necessary construction support activities (i.e. temporary access roads, sewer bypass, and restoration) for work predominantly in the Environmentally Sensitive Areas (ESA) of Prince George's County, Maryland.

**OSDI Review:** This solicitation has a 25.00% Minority Business Enterprise and Small Local Business Enterprise (MBE/SLBE) subcontracting requirement that can only be satisfied by WSSC Water-Approved SLBEs (SLBE only or SLBE-SDVs) and the following qualified and certified-MBE firms: African American, Asian American, Native American and Female/Woman-Owned.

### CONTRACT DATA:

|                          |   |                                    |  |
|--------------------------|---|------------------------------------|--|
| <b>CONTRACT NO.:</b>     | 16781   | <b>CUMULATIVE CONTRACT AMOUNT:</b> | \$200,000,000.00   |
| <b>CONTRACT TERM:</b>    | 5 YRS.  | <b>CONTRACT TYPE:</b>              | CONSTRUCTION   |
| <b>PROCUREMENT TYPE:</b> | RFP   | <b>OPTION TERM:</b>                | ONE, TWO-YEAR OPTION   |
| <b>PROJECT LOCATION:</b> | <input type="checkbox"/> MONTGOMERY COUNTY<br><input checked="" type="checkbox"/> PRINCE GEORGE'S COUNTY<br><input type="checkbox"/> BOTH | <b>OSDI CONCURRENCE:</b>           | <input checked="" type="checkbox"/> YES<br><input type="checkbox"/> NO |

### AWARDEE INFORMATION:

|                          |   |
|--------------------------|---|
| <b>AWARDEE NO. 1:</b>    | AM LINER EAST, INC.   |
| <b>CONTRACT AMOUNT:</b>  | ALL TASKS WILL BE ASSIGNED ON A ROTATIONAL BASIS  |
| <b>PAST PERFORMANCE:</b> | <input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE |

**MBE/SLBE REQUIREMENT: 25.30% SUBCONTRACTING**

| <b>SUBCONTRACTORS</b>  | <b>PROFFERED PERCENTAGE</b> | <b>SUMMARY OF SERVICES</b>   |
|--|-----------------------------|--|
| Advantage Manhole & Concrete Services<br>(MDOT #11-403, Female/Woman-Owned)<br>Baltimore, Maryland | 8.00%<br>(MBE)              | Point repairs, cut installation, pipe bursting, CCTV, excavation, traffic control                          |
| Empire Landscape, LLC<br>(MDOT #08-351, Female/Woman-Owned)<br>Silver Spring, Maryland             | 2.00%<br>(MBE)              | Erosion and soil controls, tree removal, planting, seeding   |
| Kim Engineering, Inc.<br>(MDOT #94-054, Asian American)<br>Beltsville, Maryland                    | 0.30%<br>(MBE)              | Material testing & inspection, surveying, vacuum test pits   |
| P&P Sewer Techs, Inc.<br>Fort Washington, Maryland   | 7.00%<br>(SLBE)             | Furnish and locate manhole; remove manhole frame & cover; Cementous reconstruction; walk-in manhole access |
| Street Utilities, LLC<br>Arnold, Maryland  | 1.00%<br>(SLBE)             | Excavation point repairs and open cut installations  |
| Sepol Construction Corporation<br>Bowie, Maryland  | 7.00%<br>(SLBE)             | Point repairs and open cut installations   |

**AWARDEE INFORMATION:**

|                          |   |
|--------------------------|---|
| <b>AWARDEE NO. 2:</b>    | IPR NORTHEAST, INC.   |
| <b>CONTRACT AMOUNT:</b>  | ALL TASKS WILL BE ASSIGNED ON A ROTATIONAL BASIS  |
| <b>PAST PERFORMANCE:</b> | <input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE |

**MBE/SLBE REQUIREMENT: 25.88% SUBCONTRACTING**

| <b>SUBCONTRACTORS</b>  | <b>PROFFERED PERCENTAGE</b> | <b>SUMMARY OF SERVICES</b>   |
|--|-----------------------------|--|
| AB Construction, Inc.<br>(MDOT #19-295, Asian American)<br>Lanham, Maryland                        | 0.81%<br>(MBE)              | Site Preparation, wet utilities, stream restoration, CCTV/Jet cleaning   |
| Adonai 7 Services, LLC<br>(MDOT #16-152, Hispanic/Female-Woman-Owned)<br>Monrovia, Maryland        | 0.65%<br>(MBE)              | Traffic Control  |
| Advantage Manhole & Concrete Services<br>(MDOT #11-403, Female/Woman Owned)<br>Baltimore, Maryland | 8.08%<br>(MBE)              | Manhole rehabilitation, mainline cleaning, CCTV, open cut sewer replacements, pipe bursting sewer replacement, lateral reinstatement, sewer bypass services, mat roads and bridges |
| Arthur Engineering Services, LLC<br>(MDOT #17-706, African American)<br>Laurel, Maryland           | 1.30%<br>(MBE)              | Cleaning, CCTV inspections and MOT   |
| East Bay Construction & Services 1, LLC<br>(MDOT #17-331, African American)<br>Lanham, Maryland    | 0.30%<br>(MBE)              | Concrete & asphalt paving, demolition and restoration  |
| Empire Landscape, LLC<br>(MDOT #08-351, Female/Woman-Owned)  | 7.65%<br>(MBE)              | Erosion & Soil Controls, tree removal, planting, seeding   |

| SUBCONTRACTORS   | PROFFERED PERCENTAGE | SUMMARY OF SERVICES    |
|--|----------------------|------------------------|
| Silver Spring, Maryland  |                      |                        |
| Royale Construction, Inc.<br>(MDOT #09-249, Female/Woman-Owned)<br>Bowie, Maryland | 0.30%<br>(MBE)       | Concrete & restoration |
| Sepol Construction Corporation<br>Bowie, Maryland                                  | 6.14%<br>(SLBE)      | Open cut work          |
| TFE Resources, Ltd.<br>(MDOT #08-382 Female/Woman-Owned)<br>Owings Mill, Maryland  | 0.65%<br>(MBE)       | CCTV and cleaning      |

**AWARDEE INFORMATION:****AWARDEE No. 3:** ROSS CONTRACTING, INC.**CONTRACT AMOUNT:** ALL TASKS WILL BE ASSIGNED ON A ROTATIONAL BASIS**PAST PERFORMANCE:** ☒ SATISFACTORY ☐ NO PAST PERFORMANCE**MBE/SLBE REQUIREMENT: 25.00% SUBCONTRACTING**

| SUBCONTRACTORS  | PROFFERED PERCENTAGE | SUMMARY OF SERVICES   |
|---|----------------------|---|
| Empire Landscape, LLC<br>(MDOT #08-351 Female/Woman-Owned)<br>Silver Spring, Maryland | 3.00%<br>(MBE)       | Erosion & Soil Controls, tree removal, planting, seeding  |
| Envirenew, Inc.<br>(WBENC #2005124356 Female/Women-Owned)<br>Gaithersburg, Maryland   | 11.00%<br>(MBE)      | Sewer mains and laterals work, manhole locate, replace/repair, water main and water house connection, temporary traffic control/MOT |
| Sepol Construction Corporation<br>Bowie, Maryland                                     | 11.00%<br>(SLBE)     | Water and sewer line construction, roadway construction   |

**AWARDEE INFORMATION:****AWARDEE No. 4:** SAK CONSTRUCTION, LLC**CONTRACT AMOUNT:** ALL TASKS WILL BE ASSIGNED ON A ROTATIONAL BASIS**PAST PERFORMANCE:** ☒ SATISFACTORY ☐ NO PAST PERFORMANCE**MBE/SLBE REQUIREMENT: 35.90% SUBCONTRACTING**

| SUBCONTRACTORS   | PROFFERED PERCENTAGE | SUMMARY OF SERVICES    |
|--|----------------------|------------------------|
| Advantage Manhole & Concrete Services<br>(MDOT #11-403, Female/Woman-Owned)<br>Baltimore, Maryland | 9.10%<br>(MBE)       | Manhole Rehabilitation |

| SUBCONTRACTORS   | PROFFERED PERCENTAGE | SUMMARY OF SERVICES                                    |
|--|----------------------|--|
| Clinton Sewer Experts, Inc.<br>Clinton, Maryland   | 9.40%<br>(SLBE)      | Lateral sewer house connections; replace manholes, MOT |
| Connally Contracting Corporation<br>(MDOT #06-316, Female/Woman-Owned)<br>Washington, DC | 14.90%<br>(MBE)      | Temporary access roads                                 |
| Empire Landscape, LLC<br>(MDOT #08-351 Female/Woman-Owned)<br>Silver Spring, Maryland    | 0.90%<br>(MBE)       | Landscape restoration                                  |
| Royale Construction, Inc.<br>(MDOT #09-249 Female/Woman-Owned)<br>Bowie, Maryland        | 0.50%<br>(MBE)       | Asphalt/concrete restoration                           |
| TFE Resources, Ltd.<br>(MDOT #08-382 Female/Woman-Owned)<br>Owings Mills, Maryland       | 1.10%<br>(MBE)       | CCTV and cleaning                                      |

#### STATEMENT OF DETERMINATION AND FINDINGS

**BASED UPON A THOROUGH REVIEW AND ANALYSIS OF THE CONTRACTOR'S PROPOSAL AND ALL OTHER SUPPORTING DOCUMENTATION SUBMITTED BY THE CONTRACTOR, AND IN CONJUNCTION WITH THE DUE DILIGENCE PERFORMED BY THE PROCUREMENT OFFICE, I CERTIFY THAT THE AWARD OF CONTRACT NO. 16781 IS RELEVANT, FAIR AND REASONABLE, AND IN THE BEST INTEREST OF THE COMMISSION. TO THE BEST OF MY KNOWLEDGE AND BELIEF ALL APPLICABLE REGULATORY AND STATUTORY PROVISIONS WERE ADHERED TO WHEN DETERMINING AWARD. BUYER: MICHAEL D. JACKSON BUYER INITIALS: MS**

#### Legal Form and Sufficiency Review

This contract has been reviewed and approved for legal form and sufficiency by the General Counsel's Office:

DocuSigned by:  
  
 9AD1E0AB7A4F4AF  
 General Counsel's Office

Or

The Procurement Office has notified the General Counsel's office that this is a standard form contract previously approved for legal form and sufficiency by the General Counsel's Office and there are no deviations from the standard form:

\_\_\_\_\_  
 General Counsel's Office

|  |
|--|
| <b>COMMITTEE REVIEW &amp; APPROVAL</b> |
|--|

DocuSigned by:



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Dec 3, 2021 | 4:10 PM EST

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**Michael Harmer**  
 Chief Engineer

Date

DocuSigned by:



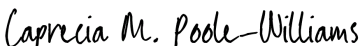
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**Courtney J. Edmonds**  
 OSDI Director

Date

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**Capricia M. Poole-Williams**  
 Chief Procurement Officer

Date

DocuSigned by:



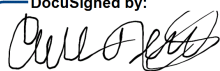
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**James A. Price, Jr.**  
 Deputy GM for Operations

Date

DocuSigned by:



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Dec 6, 2021 | 9:07 AM EST

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**Carla A. Reid**  
 General Manager/CEO

Date

- 
- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action.
- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action with the following stipulations:
- \_\_\_\_\_
- \_\_\_\_\_

- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted not to approve the above action.

/

COMMISSION

Date



|                            |   |  |                                      |
|----------------------------|---|--|--------------------------------------|
| <b>SOLICITATION:</b>       | 16781   | <b>DATE:</b><br><b>TIME:</b><br><b>LOCATION:</b> | 9/8/2021 11:59 pm<br>Microsoft Teams |
| <b>Title:</b>              | CI7064A21 - IDIQ ESA Sewer Main Repair Replacement & Rehab. in Prince George's County |  |                                      |
| <b>ENGINEER'S ESTIMATE</b> |   | <b>RECORDED BY:</b>                              | MDJ                                  |

|     | NAME OF BIDDER                  |
|-----|---------------------------------|
| 1.  | AM-Liner East, Inc.             |
| 2.  | HGS, LLC                        |
| 3.  | Pleasants Construction          |
| 4.  | Granite Inliner, LLC            |
| 5.  | Anchor Construction Corporation |
| 6.  | Insituform Technologies, LLC    |
| 7.  | Spinniello Companies            |
| 8.  | Sagres Construction Corporation |
| 9.  | IPR Northeast, LLC              |
| 10. | Ross Contracting, Inc.          |
| 11. | SAK Construction, LLC           |
| 12. |                                 |
| 13. |                                 |
| 14. |                                 |
| 15. |                                 |
| 16. |                                 |
| 17. |                                 |
| 18. |                                 |
| 19. |                                 |
| 20. |                                 |