



GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS)

FSC Group: MAS

Contract Number: GS-35F-0263P

Contract Period: February 9, 2004 through February 8, 2024

Price list current as of Modification PS-A812 effective February 5, 2020.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

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1. Customer Information

1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions. See Section 1c. for labor category descriptions and prices.

SIN	SIN Name
54151S	Information Technology Professional Services
54151HACS	Highly Adaptive Cybersecurity Services (HACS)
OLM	Order-Level Materials (OLM)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

- IT Consultant I: \$129.11 (SIN 54151S)
- Cybersecurity Consultant I: \$129.11 (SIN 54151HACS)

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
SIN 54151S				
IT Consulting Engagement Executive	Masters	15	Experience of fifteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Is an owner/operator of the firm; can obligate the firm. Serves as the engagement executive and/or senior subject matter specialist in an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field. Has overall responsibility for quality assurance on consulting engagements.
IT Consulting Engagement Leader	Bachelors	18	Experience of eighteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as an engagement leader or Subject Matter Specialist in an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consulting Director III	Bachelors	18	Experience of eighteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
				services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consulting Director II	Bachelors	14	Experience of fourteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consulting Director I	Bachelors	10	Experience of ten or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Program Manager or Subject Matter Specialist on projects an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consulting Manager III	Bachelors	12	Experience of twelve or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consulting Manager II	Bachelors	9	Experience of nine or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consulting Manager I	Bachelors	6	Experience of six or more years in general IT consulting, system/application	Serves as a Project Manager or Functional Specialist on projects

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
			development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Senior Consultant II	Bachelors	5	Experience of five or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Senior Consultant I	Bachelors	3	Experience of three or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consultant II	Bachelors	1	Experience of one or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Staff/Team member on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
IT Consultant I	Bachelors	3 months	Experience of three months or more in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Staff/Team member on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
				management, data/records management or a related field.
SIN 54151HACS				
Cybersecurity Consulting Engagement Executive	Masters	15	Experience of fifteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Is an owner/operator of the firm; can obligate the firm. Serves as the engagement executive and/or senior subject matter specialist in an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field. Has overall responsibility for quality assurance on consulting engagements.
Cybersecurity Consulting Engagement Leader	Bachelors	18	Experience of eighteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as an engagement leader or Subject Matter Specialist in an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consulting Director III	Bachelors	18	Experience of eighteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consulting Director II	Bachelors	14	Experience of fourteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
Cybersecurity Consulting Director I	Bachelors	10	Experience of ten or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Program Manager or Subject Matter Specialist on projects an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consulting Manager III	Bachelors	12	Experience of twelve or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consulting Manager II	Bachelors	9	Experience of nine or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consulting Manager I	Bachelors	6	Experience of six or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Senior Consultant II	Bachelors	5	Experience of five or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
			Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Senior Consultant I	Bachelors	3	Experience of three or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consultant II	Bachelors	1	Experience of one or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Staff/Team member on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
Cybersecurity Consultant I	Bachelors	3 months	Experience of three months or more in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Staff/Team member on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.

Education Substitutions: Due to the availability or limitation of education, occasional substitution of experience as referenced above for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their IT requirements and it is solely the acquiring agency’s determination, if the substitution is considered acceptable prior to an award.

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories	Hourly Rates
SIN 54151S	
IT Consulting Engagement Executive	\$371.57
IT Consulting Engagement Leader	\$304.84
IT Consulting Director III	\$300.28
IT Consulting Director II	\$283.57
IT Consulting Director I	\$263.10
IT Consulting Manager III	\$214.52
IT Consulting Manager II	\$186.18
IT Consulting Manager I	\$182.13
IT Senior Consultant II	\$180.76
IT Senior Consultant I	\$150.63
IT Consultant II	\$146.32
IT Consultant I	\$129.11
SIN 54151HACS	
Cybersecurity Consulting Engagement Executive	\$371.57
Cybersecurity Consulting Engagement Leader	\$304.84
Cybersecurity Consulting Director III	\$300.28
Cybersecurity Consulting Director II	\$283.57
Cybersecurity Consulting Director I	\$263.10
Cybersecurity Consulting Manager III	\$214.52
Cybersecurity Consulting Manager II	\$186.18
Cybersecurity Consulting Manager I	\$182.13
Cybersecurity Senior Consultant II	\$180.76
Cybersecurity Senior Consultant I	\$150.63
Cybersecurity Consultant II	\$146.32
Cybersecurity Consultant I	\$129.11

2. Maximum order: \$500,000

3. Minimum order: \$100

4. Geographic coverage (delivery area): Worldwide

5. Points of production: DC Metropolitan area

6. Discount from list prices or statement of net price: Net prices

7. Quantity discounts: None

8. Prompt payment terms: 30 days ARO

(Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.)

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: No

10. Foreign items: None

11a. Time of delivery: Per task order

11b. Expedited Delivery: Not applicable

11c. Overnight and 2-day delivery: Not applicable

11d. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within three workdays after receipt. (The Contractor in writing shall confirm telephonic replies.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. point(s): Destination

13a. Ordering address:

Guidehouse LLP
1800 Tysons Blvd., 7th Fl.
McLean, VA 22102

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment addresses:

By Check

Guidehouse LLP
P.O. Box 7247-6037
Philadelphia, PA 19170-6037

By Wire Transfer

Citibank NA, New York, NY
Account #: 30982834
ABA #: 021000089; Swift #: CITIUS33
To Credit: Guidehouse LLP

15. Warranty provision: None

16. Export packing charges: As incurred

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Not applicable

18. Terms and conditions of rental, maintenance, and repair: Not applicable

19. Terms and conditions of installation: Not applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable

20a. Terms and conditions for any other services: Not applicable

21. List of service and distribution points: Not applicable

22. List of participating dealers: Not applicable

23. Preventive maintenance: Not applicable

24a. Special attributes such as environmental attributes: Not applicable

24b. Section 508 compliance information: Not applicable

25. Data Universal Number System (DUNS) number: 079529872

26. Notification regarding registration in System for Award Management (SAM) Database:
Registered

2. Awarded Special Item Numbers

SIN 54151S – Information Technology Professional Services

IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

SIN 54151HACS – Highly Adaptive Cybersecurity Services

Includes a wide range of fields such as, the seven-step Risk Management Framework services, information assurance, virus detection, network management, situational awareness and incident response, secure web hosting, and backup, security services and, Security Operations Center (SOC) services. HACS vendors are cataloged under the 5 subcategories of High Value Asset Assessments; Risk and Vulnerability Assessments, Cyber Hunt, Incident Response, and Penetration Testing.

SIN OLM – Order-Level Materials (OLM)

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:

- OLMs are:
 - Purchased under the authority of the FSS Program
 - Unknown until an order is placed
 - Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
 - Only authorized for use in direct support of another awarded SIN.
 - Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
 - Subject to a Not To Exceed (NTE) ceiling price
- OLMs are not:
 - “Open Market Items”
 - Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)
- OLM Pricing:
 - Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
 - The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33%.

3. Service Contract Labor Standards (SCLS)

Not applicable.

